

### THE DCL GUARANTEE

Unique to the industry is Dermatologic Cosmetic Laboratories' approach to direct dispensing. Only DCL provides a 100% Guarantee on all your orders. If for any reason you or your patients are not happy with any DCL product, simply return it for a full refund, no questions asked. That means no downside risk to you or your patients. We provide such a strong guarantee because our products meet or exceed the highest standards set by the industry.

*Guaranteed. Since 1980.*



DERMATOLOGIC  
COSMETIC  
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*Clinical Results Physicians Trust.*

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## DCL | THE COMPANY

Since 1980 Dermatologic Cosmetic Laboratories' (DCL) scientists have worked closely with physicians to develop the most innovative and effective skincare formulations in the world.

A pioneer in the physician dispensing market, DCL continues to lead with a comprehensive line of non-prescription advanced skincare technology that provides superior performance along with enhanced patient compliance.

DCL makes dispensing easy, effective and risk-free, with our 100% unconditional product guarantee.





## DCL | THE PRODUCTS

Unique to the industry is DCL's approach to formulating. Collaborating with hundreds of physicians, our research scientists have access to a continuous "focus group" of dialogue and feedback on formulations in development. Essentially this mutual sharing of protocols and development encompasses the widest interchange between physicians, raw material developers and our research lab all focused on delivering the most effective physician dispensed skincare formulations in the world.

The result is superior performance from DCL products formulated and manufactured in our on-site FDA/OTC registered facility. Our comprehensive line of non-prescription formulations for face, hair, body and sun protection includes specialty systems for anti-aging, acne and clinical resurfacing.





## DCL | THE LABORATORY

Our team of experienced cosmetic formulation chemists, microbiology technicians and brand developers have a combined 120 years of experience. We embrace innovation with an entrepreneurial spirit that drives an imaginative development process. The result is an integration of practical dermatologic experience and academic research resulting in innovative skincare formulations that provide meaningful benefits to the skin.





## DCL | THE PHYSICIAN ADVANTAGE

We believe the physician is the best authority on skincare and making dispensing easy and effective.

Here are the advantages you can count on:

### ■ OPPORTUNITY

- Incremental revenue and profit to offset the challenges of managed care

### ■ GUARANTEE

- We guarantee all products 100% with no downside risk to you or your patients

### ■ PRODUCTS

- Comprehensive range of products that yield noticeable results for your patients

### ■ SUPPORT

- National support and training for up-to-date product information
- Dispensing assistance for physicians, assistants and staff
- Patient brochures and system guides available for your patients





“My patients get the visible results they want, and I get the results I need. These products don’t just make the patients look good, in their eyes they also make ME look good!”

*Dr. Neal Schultz, New York, NY*

“DCL products work... If dermatologists are dispensing DCL products, you can trust that they’re thinking about their patients.”

*Dr. Lisa Pawelski, Pittsburgh, PA*

“I am impressed with the clinically proven results, the concentration of active ingredients, and the packaging and user-friendliness.”

*Dr. Haneef Alibhai, British Columbia, Canada*

“I have dispensed products developed by the DCL skin care line for more than 15 years.

In the meantime, many other products lines have come and gone.”

*Dr. Cheryl Burgess, Washington, D.C.*